

AccentHansen ends 2009 on a high

Continuous improvement leads to creation of Drawing Office

15 December 2009 – 2009 has been a pivotal year for AccentHansen, one of the UK's leading performance steel and glass doorset manufacturers and installers, with continuous improvement being the central theme.

Since January AccentHansen have created a glass door division and launched three new products, GlazeShield FL, AlGlaze and ClearGlaze. David Hindle, Sales Director comments, "The glass door products have literally opened new doors for us. As they are more aesthetically pleasing than our traditional steel doorsets we can now satisfy the requirements of architects looking for an attractive finish. With sales for the year just short of £500,000 we couldn't have hoped for a better response."

With the increase in the product portfolio came the need to increase the team, both in the production department to cope with the increase in orders and in the sales team to gain traction with the new glass doorset products. Mark Mallen, Managing Director says, "The addition of both Dave Mitchell and Dave Hindle to the AccentHansen team has made a significant difference to the service our customers receive pre-order, during manufacture and post-installation."

Mark continues, "Following on from this we have now identified a need to enhance the workflow from receipt of project requirements through to the start of the manufacturing process. This has resulted in the creation of a centralised Drawing Office, which combines the approvals and production drawing departments. Headed up by Dave Cawley, our customers will receive a more fluid service." Not only will orders be processed faster but doorsets will be delivered quicker and AccentHansen will be able to be more responsive to customer amendments during the drawing phase.



AccentHansen
steel door specialists
www.accenthansen.co.uk

Proud of their in-house production facilities which set them apart from the competition, AccentHansen have invested over £550,000 in new machinery over the past year, to not only lower their carbon footprint but also improve the quality and speed with which products can be manufactured and installed. With the new Salvagnini panel bending machine coming online early in the new year, AccentHansen will soon be producing doorsets incorporating the desired 'anti-finger trap' feature.

Mark Mallen, Managing Director concludes, "2009 has been a challenging year but we have used the time well and we are perfectly positioned going into 2010, we are excited about what the New Year will bring."

For more information on AccentHansen's full range of products go to: www.accenthansen.co.uk

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